

**Mackenzie
County**

Title	Municipal Land Sale Policy	Policy No:	FIN035
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Legislation Reference	Municipal Government Act, Section 70
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Purpose

The purpose of this policy is to administer a fair and consistent formal process in the disposition of municipal owned land, and in doing so fulfilling its legislative mandate through meeting legal and statutory requirements for the disposition of Municipal lands.

1. Definitions

The following definitions shall apply within this policy:

- 1.1 **Appraisal** - means an official valuation of property by an authorized person.
- 1.2 **Direct Sales** - means the sale of municipal lands that has been initiated by the public.
- 1.3 **Land** - includes all properties whether vacant land or land containing buildings.
- 1.4 **Municipality** - means the Municipal Corporation of Mackenzie County.
- 1.5 **Public Sales** - means the sale of lands that the Municipality is actively trying to dispose of not related to tax recovery.

2. Policy

- 2.1 The disposal of municipal lands will be considered in the context of the overall policies of the municipality, including the Municipal Development Plan, Land Use Bylaw, and Municipal Development Plan.
- 2.2 The sale of land may be initiated by either the Municipality or by an individual, company or organization that is interested in acquiring the land. All matters related to the disposal of Municipal property shall meet the following requirements of the Municipal Government Act:
 - a) Municipal Government Act. Part 3. Division 8 - Limits of Municipal Powers,

- Division of Lands - Section 70
- b) Municipal Government Act, Part 16 - Requirements for Advertising - Section 606

3. General Rules

3.1 The disposal of lands may take place through three separate methods:

- Public sale of land includes land that the Municipality knowingly and actively wants to sell;
- Direct sales include lands that are not actively advertised and that are initiated through the public;
- Public Auction includes lands that have been defaulted through non-payment of outstanding taxes. The Municipality shall proceed through the following process once it is prepared to sell its municipal lands.

4. Public Sales

Reference will be made to statutory documents including the Land Use Bylaw and Municipal Development Plan prior to consideration of, and advertising the sale of municipal property.

The Chief Administrative Officer, or designate, shall have an appraisal done on the subject property to assist in establishing a market value.

Each Parcel will be offered for sale, subject to a reserve bid and to the reservations and conditions contained in the certificate of title.

Administration may authorize the assessor appointed by the municipality to assess the parcel at fair market value and adopt that assessment figure as the reserve bid for that parcel.

Administration may authorize a licensed appraiser to appraise the parcel and adopt that appraisal figure as the reserve bid for that parcel.

The Chief Administrative Officer, or designate, shall have prepared an information package(s) on the subject land(s) that includes the following:

- a) A brief description of the subject land(s) (including the location, minimum sale price, zoning and any other relevant information)
- b) Copy of the title and plan
- c) Copy of relevant Zoning guidelines and Development Permit guidelines, if applicable
- d) Copy of any covenants registered on the property.
- e) Written land purchase request that is to be completed by the

prospective purchaser.

The local newspaper, Mackenzie County website and Mackenzie County Facebook page will be utilized to list Municipal owned lands that are being offered up for sale to the public.

The notice must include a description of the land or improvements, the nature and terms of the proposed disposition, and the process by which the land and/or improvements may be acquired.

The Chief Administrative Officer may utilize a Request for Proposal process to solicit interest for purchase of Municipal land for the purposes of sale and development of such land.

The Chief Administrative Officer may choose to market Municipal properties through local real estate companies as per Policy No. FIN019 Lot Sale Arrangements with Realtors.

Upon receiving a written land purchase request the Chief Administrative Officer shall review any proposals received and prepare a report for Council.

All decisions on the disposal of municipally owned lands shall be made by Council.

The Chief Administrative Officer, or designate, shall provide a letter to the applicants informing them of the decision of Council.

Time period for land purchase processes shall take place within a 90 day time period.

5. Direct Sales

All inquiries made with regards to the purchase of municipally owned property shall be directed to the Chief Administrative Officer.

The Chief Administrative Officer shall prepare a report for Council which will include a written land purchase request.

The Chief Administrative Officer shall include in the report information on the subject land(s) that includes the following:

- a) A brief description of the subject land(s) (including the location, minimum sale price, zoning and any other relevant information)
- b) Copy of the title and plan
- c) Copy of relevant Zoning guidelines and Development Permit guidelines, if applicable
- d) Copy of any covenants registered on the property.
- e) Written land purchase request that is to be completed by the

prospective purchaser.

Council will determine how they wish to proceed based on the terms of the offer. The applicant shall be notified once Council has considered the terms of the offer.

An opportunity may be afforded the applicant to make a presentation at the delegation session of a regularly scheduled Council meeting regarding his/her interest in the municipal lands.

If Council elects to sell the lands or improvements, the Chief Administrative Officer, or designate, shall have an appraisal done on the subject property to assist in establishing the fair market value price. Appraisal costs will be the responsibility of the purchaser.

Should Council agree with the price, the Chief Administrative Officer may be directed to proceed with the sale process.

A notice will be placed in the local newspaper, Mackenzie County website and Mackenzie County Facebook page for two consecutive weeks advising of the intended sale of the property.

During the two week advertising period residents will be provided the opportunity to appeal the sale of land. Appeals must be in writing and identify the reason for the appeal. The appeal will be heard by Mackenzie County Council.

The successful purchaser must satisfy themselves as to any additional geotechnical or environmental investigative works that may be required. The Municipality will grant access to the site to conduct these investigations and any and all cost shall be the responsibility of the purchaser.

The Chief Administrative Officer, or designate shall complete the sale agreement process upon satisfaction of matters related to conditions.

6. Terms

The following conditions shall apply to all sales:

Terms: Cash, Certified Cheque, Electronic Fund Transfer (EFT) or Money Order.

Deposit: 10% of the bid amount (not to be less than \$1,000) of which \$1,000 will be non-refundable to the successful bidder at time of the sale.

Balance: To be paid to Mackenzie County within 30 (thirty) calendar days of the date of the auction.

	Date	Resolution Number
Approved	2023-02-07	23-02-135
Amended		